



Marshall Investment Management LLP

Presentation for Professional Clients

January 2026

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New Age Fund Manager

Marsham IM' flagship strategic bond strategy has successfully navigated various market, monetary and geopolitical conditions since 2016



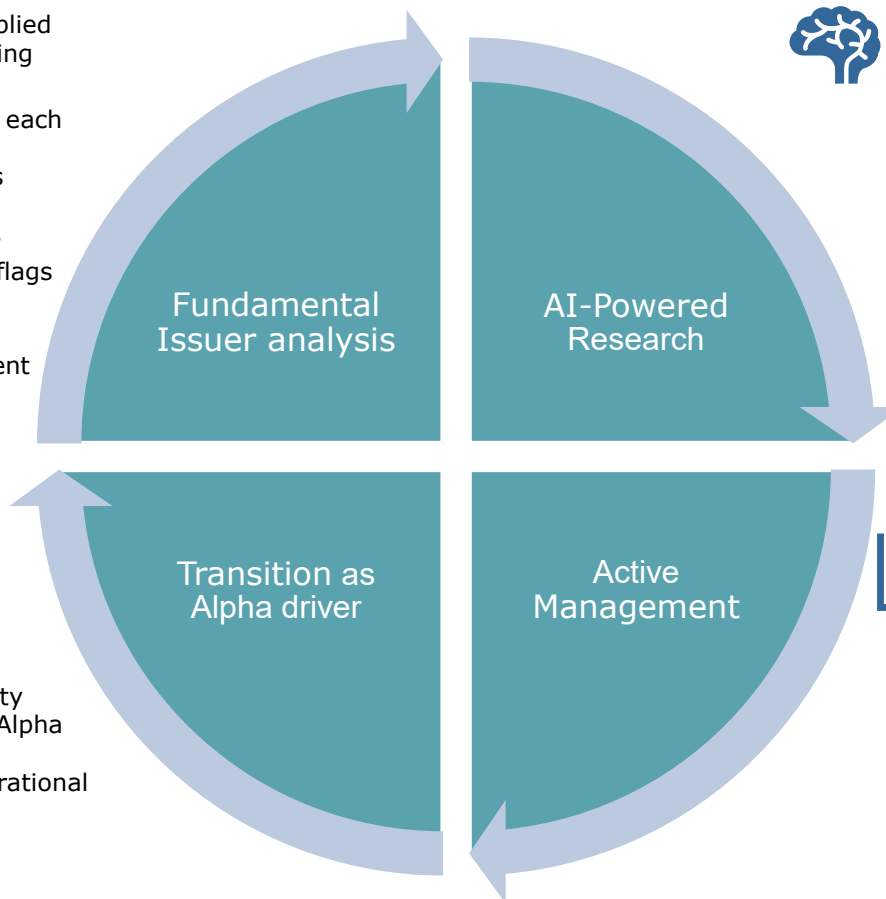
Marsham Fixed Income Strategy



- Equity-like analysis applied to fixed income, including financial modelling
- Deep understanding of each company's drivers and potential risks provides ability to manage concentrated portfolios
- Early indication of red flags and enhanced risk mitigation
- In house risk assessment
- Long term investment conviction



- Using AI since 2017
- AI-driven tool integrated into research process to minimise time spent sourcing and filtering information



- Climate change as investment opportunity allowing to generate Alpha from climate-driven improvements in operational efficiency
- Proprietary AI-based Transitional Issuer ScoreCard



- Benchmark agnostic
- Flexibility across sub-asset classes and geographies, allowing navigation of various market conditions
- Active re-allocation driven by macro outlook, sector positioning, credit curve
- Aimed at selecting high quality undervalued bonds

Product Offering

Investing in **Liquid Developed Markets Corporate Bonds**

Active management with long-term conviction

Concentrated portfolios, typically 30-40 holdings

Fully unconstrained allowing for **flexible tactical IG/HY allocations**, HY typically within 30-50%

Benchmark agnostic

No leverage

No derivatives

No currency hedging: funds invest in securities in base currency

Funds classified **Article 8** under SFDR



Transitional Issuers
USD Fixed Income Fund



Transitional Issuers
EUR Fixed Income Fund



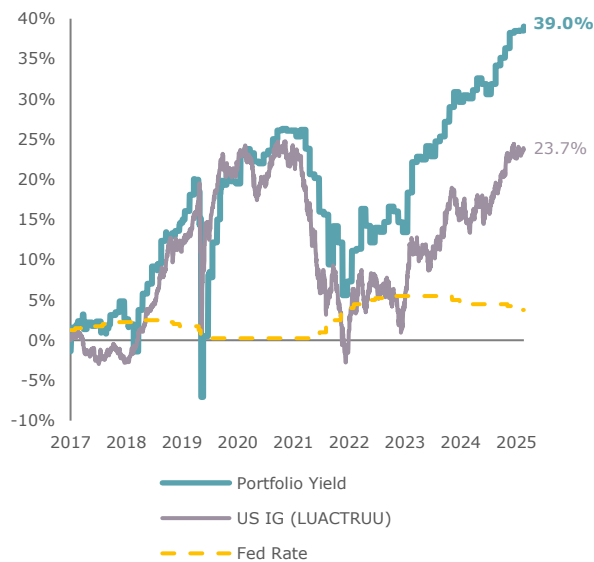
Transitional Issuers **GBP**
Absolute Return Fund



Sub advisory
Managed Accounts

Consistent Outperformance

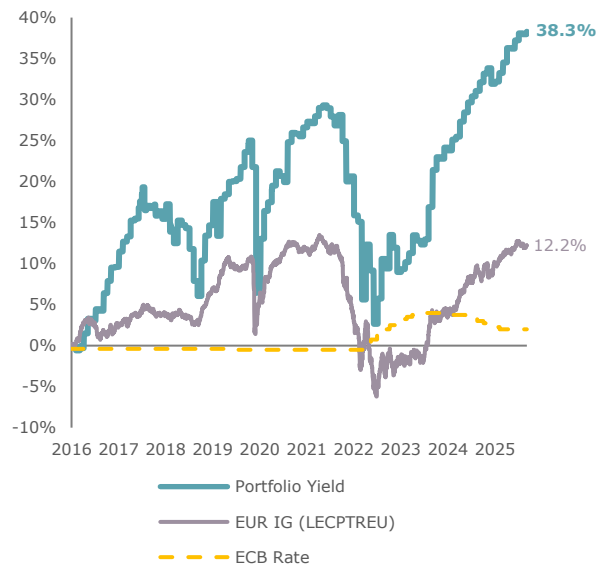
NET RETURN IN USD*



	2017 Since 14.11.17	2018	2019	2020	2021	2022	2023	2024	2025 YTD	Total
Marshall Portfolio	1.9%	0.0%	13.8%	6.6%	2.0%	-11.7%	9.7%	6.5%	6.9%	39.0%
USG IG	1.2%	-2.5%	14.5%	9.9%	-1.0%	-15.8%	8.5%	2.1%	7.8%	23.7%
USD HY	1.1%	-2.1%	14.3%	7.1%	5.3%	-11.2%	13.4%	8.2%	8.6%	51.1%

*Since 13/11/2017

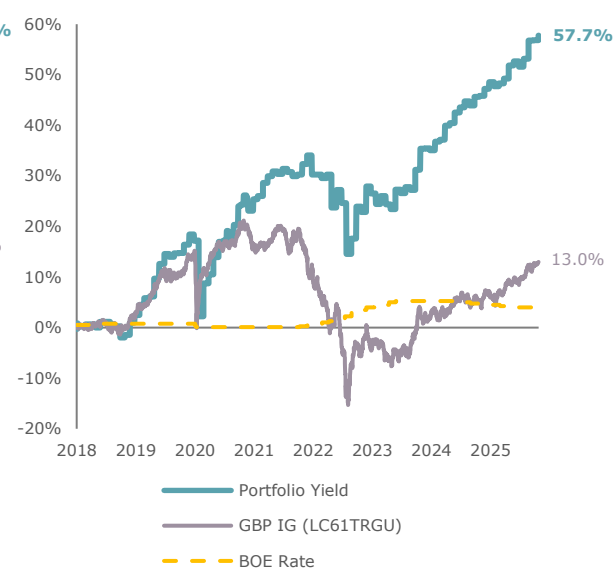
NET RETURN IN EUR*



	2016 Since 28.04.16	2017	2018	2019	2020	2021	2022	2023	2024	2025 YTD	Total
Marshall Portfolio	4.2%	12.3%	-7.8%	12.9%	3.4%	1.7%	-14.6%	11.0%	8.8%	4.7%	38.3%
EUR IG	1.8%	2.4%	-1.3%	6.2%	2.8%	-1.0%	-13.6%	8.2%	4.7%	3.0%	12.2%
EUR HY	3.7%	6.2%	-3.6%	12.3%	1.8%	4.2%	-11.1%	12.8%	9.1%	4.9%	45.1%

*Since 28/04/2016

NET RETURN IN GBP*



	2018	2019	2020	2021	2022	2023	2024	2025 YTD	Total
Marshall Portfolio	-2.0%	17.1%	8.3%	6.5%	-7.2%	10.2%	7.7%	8.2%	57.7%
GBP IG	-0.1%	11.0%	9.1%	-3.3%	-19.3%	9.8%	1.7%	7.1%	13.0%
GBP HY	-1.9%	13.1%	3.6%	4.4%	-10.6%	15.6%	11.2%	7.6%	48.3%

*Since 09/03/2018

Strategy works in rising or falling interest rates; in ESG love or hate

Audited Numbers by ACA Compliance Group till 30 June 2020, respective Fund performance as of 31 December 2025.

*While USD and EUR funds are Fixed Income only, GBP fund includes select equity positions due to smaller universe of investable GBP bonds.

Delivering the Alpha

UK CORPORATE DEBT (GBP) (GROSS RETURNS) – 2024



The ONLY
**Transitional
Issuers fund**
within the broad
bonds funds
universe -
outperformance
due to Alpha
generated through
unique
Transitional
Issuers approach

Rank	Organisation - Product Name	Score
1	Marshall Investment Management LLP - Marshall GBP Transitional Issuers Fund Composite	0.84
2	Royal London Asset Management - Royal London Corporate Bond Fund	0.82
3	Insight Investment - Insight UK Corporate All Maturities Bond Fund (C0621)	0.79
4	Man Group plc - Man Sterling Corporate Bond Fund Professional Accumulation Class C	0.79
5	Invesco Ltd. - Sterling Corporate Bond Composite (UK)	0.77
6	Columbia Threadneedle Investments - CT Sterling Investment Grade Corporate Bond Short-Dated C	0.67
7	Fidelity International - Fidelity Sterling Corporate Bond Fund	0.65
8	Rathbones Asset Management - Rathbone High Quality Bond Fund I-class	0.63
9	M&G Investments - M&G PP All Stocks Corporate Bond Fund GBP	0.62
10	J.P. Morgan Asset Management (JPMAM) - JPM Sterling Corporate Bond Fund	0.58
11	Liontrust Asset Management PLC - Liontrust Sustainable Future Corporate Bond Fund	0.54
12	Aegon Asset Management - UK Corporate Bond	0.41
13	Aberdeen Investments - UK Corporate Bond Fund	0.38
14	Western Asset Management - UK Corporate Aggregate Composite - (999794)	0.37
15	BlackRock Inc - BlackRock Ascent UK All Stocks Corporate Bond Fund	0.34
16	Janus Henderson Investors - Janus Henderson All Stocks Credit Fund	0.16

Source: Camradata is a fund research and data analysis platform for institutional investors - Independent Quantitative Universe Report as of 31 March 2025.

Highly Experienced Team



Maria Lozovik

Co-Founder, Portfolio Manager Fixed Income Funds

- Career in investment banking, focusing on equity capital markets and structured debt
- PM for Marsham's flagship Transitional Issuers strategy
- **Industry - 19 years**



Daniella Fachler

Portfolio Manager, Equities

- Proven track record in long-short equities.
- Ranked #5 in the Reuters survey European list of top individual fund managers
- **Industry - 27 years**



Xavier Counotte

High Yield Credit Analyst

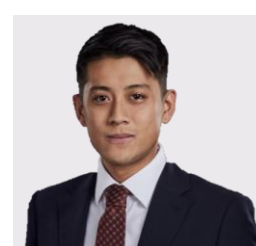
- Career in investment banking and rating agency, focusing on leverage finance
- Strong fundamental credit background
- **Industry - 15 years**



Lorenzo Bracco

Financials and IGs Analyst

- Career in equity research across industries
- Additional experience in sales & trading and buy-side
- **Industry - 9 years**



Andy Pham

Investment Analyst

- Extensive experience in buy-side investment analysis and product development
- Focus on fixed income
- Completed the CFA Program
- **Industry - 7 years**



Anastasia Bloom

Chief Operating Officer

- Extensive experience in International investment banking
- Deep knowledge of public markets and institutional sales
- **Industry - 27 years**



Beth Cazalet

Compliance

- Regulatory specialist in asset management across traditional and alternative assets.
- Worked in consulting roles with wealth and asset managers offering hedge funds, AIFs, UCITS and discretionary mandates.
- **Industry - 26 years**



Investment Process

Investment Decision Making

Monthly investment committees across asset classes

Investment meetings twice a week



PM



PM



Investment Analyst



Credit Analyst



Credit Analyst

Top-down macro analysis and portfolio allocation

Incorporates **Risk Management Framework**

PM cannot override Issuer **Risk Rating** assigned by Credit Analyst

Fundamental bottom-up analysis

Issuer Risk Rating

Risk Management Framework defines maximum allocation

Low risk

8%
maximum
exposure/issuer

Medium risk

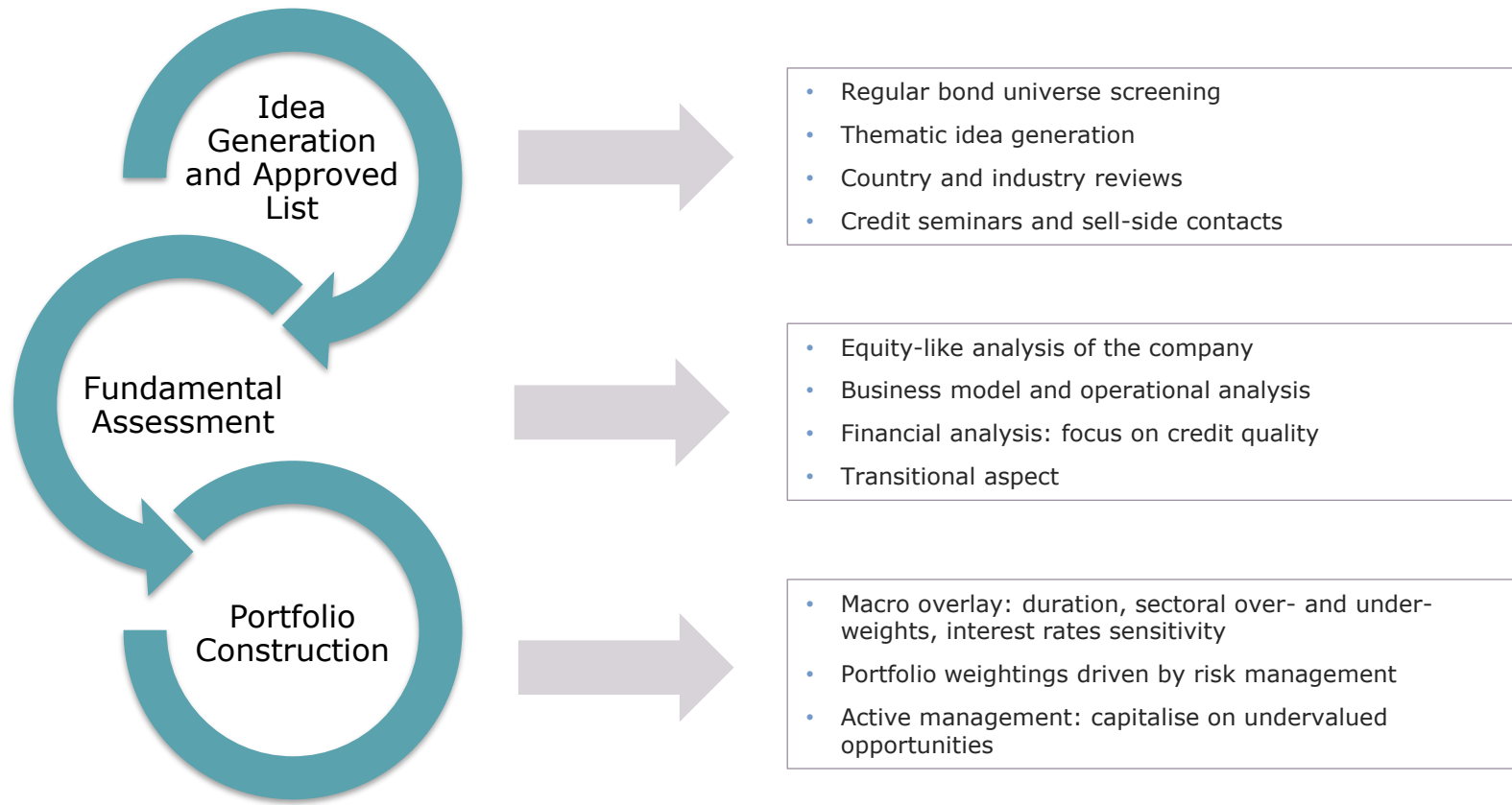
4%
maximum
exposure/issuer

High risk

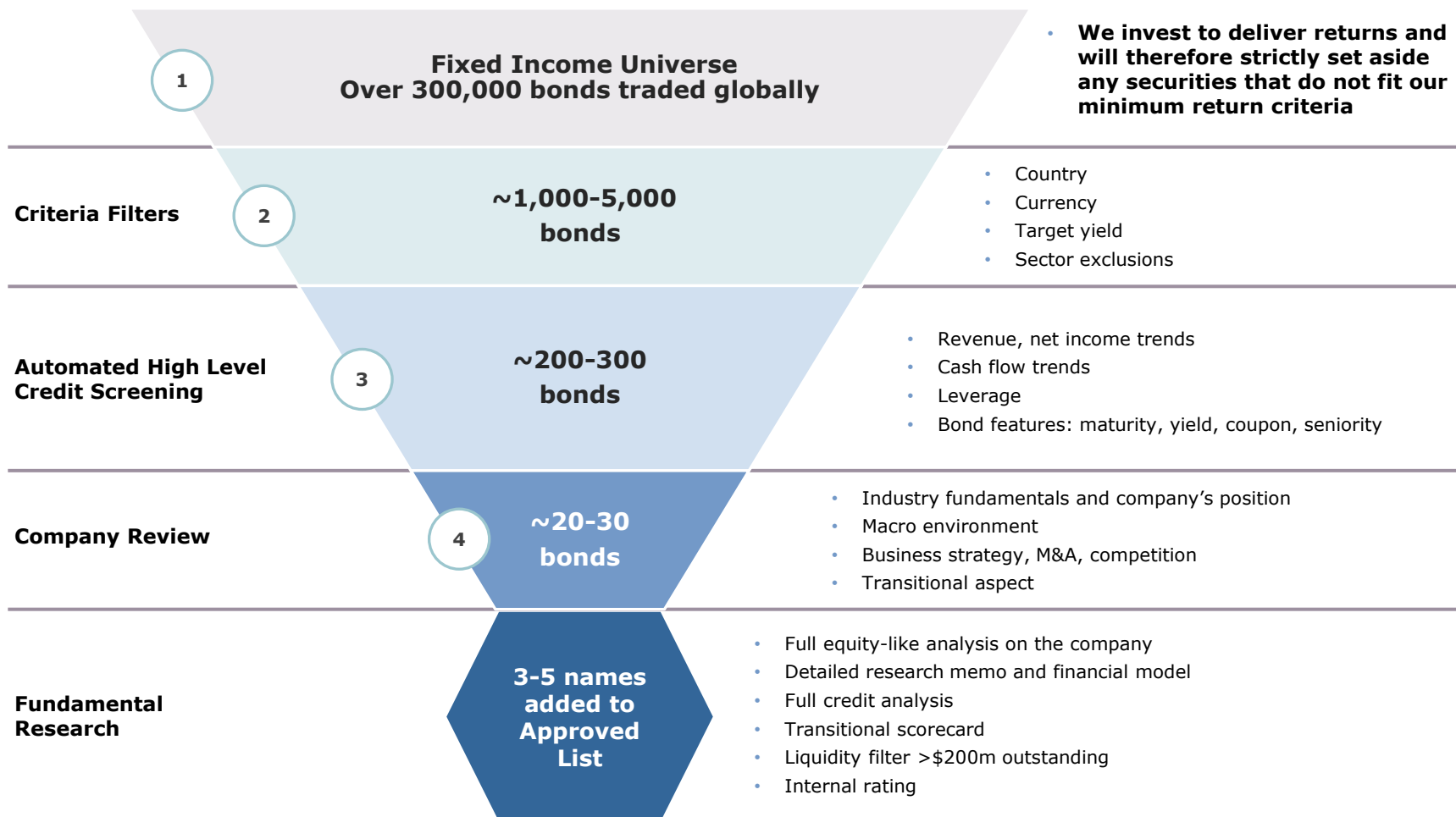
2%
maximum
exposure/issuer,
15% in aggregate
all High-Risk issuers

Investment Process Overview

- Fundamental analysis is at the core of investment selection and is overlaid with macro themes
- Focus is primarily on liquid developed markets corporate bonds
- Tactical IG / HY allocation within 30/70 to 70/30 boundaries
- Benchmark agnostic

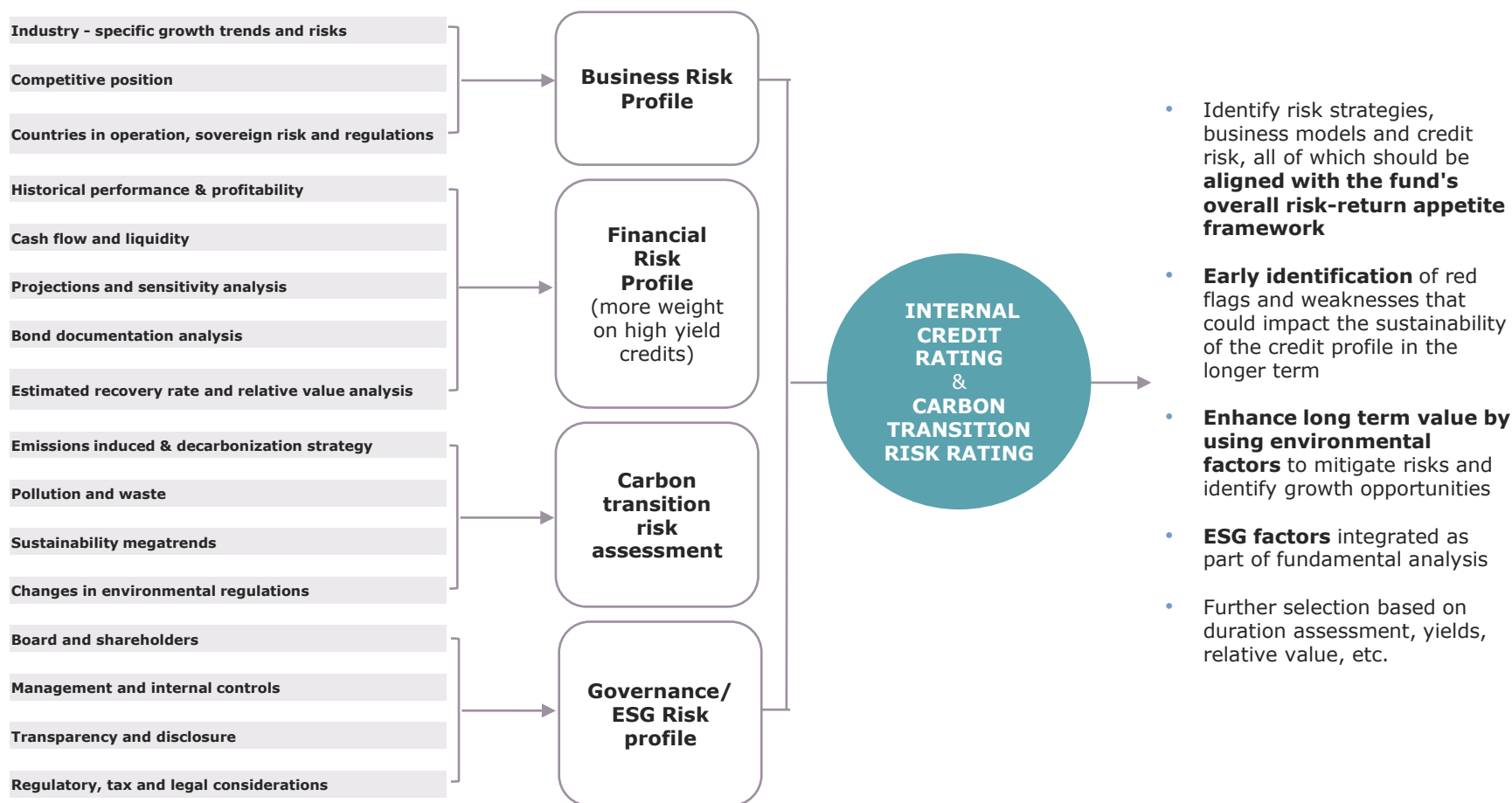


Bond Screening Process



In-House Research Process

CREDIT DECISION MAKING



In-House Research Examples

- Marsham produces in-house research reports on selected High Yield issuers in a clear and concise manner highlighting credit considerations, industry and company fundamentals
- It aims to validate investment opportunities on an issuer per issuer basis

Marshall
Investment Management

Credit Note

July 2023

Ball Corp.

Ticker: Ball US Equity
Country: US
Sector: Packaging

Moodys's Ba1 / Negative
S&P BB+ Stable
Fitch: N/A

Next Report: N/A

Bonds	Price	YTM
4% USD Notes due 2029	99.0	6.40%
2.875% USD Notes due 2030	92.4	6.13%
4% USD Notes due 2031	99.1	6.10%
3.25% USD Notes due 2032	88.9	6.21%
3.125% USD Notes due 2033	81.4	6.13%
4.875% USD Notes due 2035	97.1	6.36%
4.625% USD Notes due 2036	92.3	6.35%
4.875% EUR Notes due 2027	97.7	4.37%
3.5% EUR Notes due 2028	89.4	4.67%

Default Risk [0-4 Scale] 2 (0-4)

Liquidity/FCF Ratio (0-2) 1 (0/2)

Business/Earnings Ratio (0-2) 1 (0/2)

N.Fit. Recovery Rate 100% Secured/50% Unsecured

Key Metrics (\$m)	FY22	FY23E
Revenues	15,349	14,905
Adj. EBITDA	1,557	2,123
FCF	-1,368	52
Net Debt	8,401	9,975
Net Lev [x]	4.3x	4.7x

Ball Corporation is a manufacturer of metal packaging, primarily for beverages, and a supplier of aerospace and other technologies and services to government and commercial customers. The packaging business generates approximately 85% of revenue, with the aerospace business contributing the balance. The company reports in five segments including Beverage Packaging North and Central America, Beverage Packaging South America, Beverage Packaging Europe, Aerospace, and Other.

ESG Impact Score: 0
Environmental at Risk Level

Category	Score
Environmental	Low
Social	Medium
Governance	High

Ball's Low Carbon Strategy.

Half of the carbon abatement comes from circularity: increasing recycling rates to 90% enables the recycled content to reach 85% by 2030. Per metric ton, the manufacturing of recycled aluminum generates up to 95% fewer carbon emissions than primary aluminum.

With the use of renewable electricity, 30% energy efficiency gains and the start of a transition to alternative heat sources, a significant portion of Ball Scope 1 and 2 emissions use will be addressed by 2030.

In the long term they assume to achieve a 90% collection rate in key regions and 85% recycled content in aluminum packaging by 2030 however this certainly again it depends on many variables which are out of the control of the company (including government, supplier and customer action)

BALL'S 2017-2030 DECARBONIZATION VISION

- 2030 ABSOLUTE EMISSIONS GROWTH:** -50% (vs. 2017 base year)
- RENEWABLE ENERGY:** 25% (vs. 10% renewable electricity in 2023)
- WASTE RECYCLING:** 45% (vs. 10% waste efficiency in 2023)
- WATER EFFICIENCY:** 45% (vs. 10% water efficiency in 2023)
- ENERGY EFFICIENCY:** 25% (vs. 10% energy efficiency in 2023)
- RECYCLED CONTENT:** 85% (vs. 10% recycled content in 2023)
- PLASTIC RECYCLING:** 10% (vs. 10% plastic recycling in 2023)
- BIOMETHANE:** 10% (vs. 10% biomethane production in 2023)
- HYDROGEN:** 10% (vs. 10% hydrogen production in 2023)
- COAL-FIRED POWER:** 10% (vs. 10% coal-fired power generation in 2023)
- NUCLEAR:** 10% (vs. 10% nuclear power generation in 2023)
- SOLAR:** 10% (vs. 10% solar power generation in 2023)
- WIND:** 10% (vs. 10% wind power generation in 2023)
- GEOTHERMAL:** 10% (vs. 10% geothermal power generation in 2023)
- HYDRO:** 10% (vs. 10% hydro power generation in 2023)
- BIOMASS:** 10% (vs. 10% biomass power generation in 2023)
- WASTE TO ENERGY:** 10% (vs. 10% waste-to-energy generation in 2023)
- LANDFILL:** 10% (vs. 10% landfill gas capture in 2023)
- AIR POLLUTION:** 10% (vs. 10% air pollution reduction in 2023)
- SOIL POLLUTION:** 10% (vs. 10% soil pollution reduction in 2023)
- WATER POLLUTION:** 10% (vs. 10% water pollution reduction in 2023)
- NOISE POLLUTION:** 10% (vs. 10% noise pollution reduction in 2023)
- CLIMATE RISK:** 10% (vs. 10% climate risk reduction in 2023)
- BIODIVERSITY:** 10% (vs. 10% biodiversity protection in 2023)
- CIRCULARITY:** 10% (vs. 10% circular economy adoption in 2023)
- TRANSPARENCY:** 10% (vs. 10% transparency improvement in 2023)
- GOVERNANCE:** 10% (vs. 10% governance improvement in 2023)
- STAKEHOLDER ENGAGEMENT:** 10% (vs. 10% stakeholder engagement improvement in 2023)
- NON-MATERIAL SCOPE 1 & 2:** 10% (vs. 10% non-material scope 1 & 2 reduction in 2023)
- 2030 ABSOLUTE EMISSIONS REDUCTION:** -50% (vs. 2017 base year)

Ball Is Focused On Deleveraging.

I expect lower volumes and weaker earnings will result in adjusted debt to EBITDA to be higher previous forecast, rising in 2023 before lowering to x in 2025.

Ball is likely to underperform its peers. Retail scanner data has shown that sales for Bud Light have been down nearly 25% since April due to a marketing campaign that was negatively received by the public. I have reduced the sales in the years 2023 and 2024 in the base case to account for this and also I assumed lower margins than management guidance.

Key Metric Analysis	Date	2017	2018	2019	Forecast	2023	2024	2025	2026
Revenue	\$mm	11,781	13,811	15,349	14,905	15,862	15,714	16,232	16,732
Adjusted EBITDA	\$mm	1,771	2,221	2,811	2,811	2,221	2,221	2,221	2,221
Adj. EBITDA Margin	%	15.0%	16.1%	18.4%	18.9%	14.0%	14.2%	13.7%	13.3%
Operating Profit	\$mm	8,401	8,401	8,401	8,401	8,401	8,401	8,401	8,401
Capex	\$mm	(800)	(800)	(800)	(800)	(800)	(800)	(800)	(800)
Interest Expense	\$mm	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)
Operating Cash Flow	\$mm	1,432	1,768	281	1,254	1,373	148	1,584	1,584
Debt	\$mm	(1,700)	(1,700)	(1,700)	(1,700)	(1,700)	(1,700)	(1,700)	(1,700)
Free Cash Flow	\$mm	310	34	-1,368	52	609	54	530	530

Marshall
Investment Management

June 22, 2023

ft Note

96

	Price	YTM
024	95.99	6.00%
026	88.68	5.70%
08	91.070	5.79%
024	97.960	5.70%
27	96.471	5.95%
029	88.602	4.98%
9	89.063	5.95%
30	87.750	6.09%
2 (0/4)		
1 (0/2)		
2)	1 (0/2)	
100% Secured/20% Unsecured		

FY22	F23E
9,440	9,427
1,609	1,414
541	36
5,112	5,528
3.2x	3.9x

at North American producer, offering 2 of packaging solutions (6% sales), food (39%), lodicence products (20%).

8.0
High Growth
4 - 10

Large scale, leading market position and reliance on stable food and consumer markets

80% of GPK's sales revenue is derived from generally stable end markets, such as food and beverage. It operates on a global basis, is one of the largest integrated producers of folding cartons in the United States and Europe, and it holds leading market positions. GPK is also the lowest cost producer in North America.

GPK faced relatively well during the 2008-09 recession and during the COVID downturn. The margins were very stable in the past several years except in 2021 when earnings were impacted by a net price/cost headwind of ~\$330mm due to mainly higher commodity inflation cost. The key headwind for GPK, in my view, is the 6- to 8-month price recovery lag that it has to endure in a rising input cost environment and oversupplied market conditions. In 2022 they executed pricing initiatives that have fully offset the price dislocation they experienced in 2021.

Year	EBITDA (\$M)	EBITDA Margin (%)
2007-01	450	14.0%
2008-01	500	14.0%
2009-01	550	14.0%
2010-01	600	14.0%
2011-01	650	14.0%
2012-01	700	14.0%
2013-01	750	14.0%
2014-01	800	14.0%
2015-01	850	14.0%
2016-01	900	14.0%
2017-01	950	14.0%
2018-01	1000	14.0%
2019-01	1050	14.0%
2020-01	1100	14.0%
2021-01	1150	14.0%
2022-01	1200	14.0%

End Market	Percentage (%)
Food	48%
Consumer Goods	39%
Other Consumer Goods	13%

GPK long term outlook supported by substrate substitution from plastics

As a leading manufacturer of cardboard, GPK is well positioned to benefit from two key trends in packaging currency: increased consumption of groceries post stay at home due to COVID-19 as well as the impact of substrate substitution from plastic. The latter trend has been driven both by mandate/regulation and consumer preferences for more green alternatives. Smithers expects global demand for board packaging to reach \$442bn by 2026, growing at an annual average rate from 2021 to 2026 of 4.7% in real terms. This is a material acceleration from the 2014-20 CAGR of 1.5%. Historically, the company has relied on acquisitions to drive growth, but it might start to undergo organic growth from these trends given its market dynamics.

Figure 19: Board packaging 2014-2026 CAGR by region

Region	CAGR (%)
North America	4.7%
Europe	4.7%
Asia	4.7%
Latin America	4.7%
Other	4.7%

Source: Smithers, Credit Suisse estimates

Figure 20: Mix change by substrate in developed markets 2008-13, 2014-20 and 2020-26E

Substrate	2008-13 (%)	2014-20 (%)	2020-26E (%)
Plastic	-1.5%	-1.5%	-1.5%
Aluminum	-1.5%	-1.5%	-1.5%
Cardboard	1.5%	1.5%	1.5%
Other	1.5%	1.5%	1.5%

Source: Smithers, Credit Suisse estimates

In the near term I expect oversupplied industry conditions in Europe and is likely that the company does not meet its FY23 guidance

Graphic Packaging reported strong performance in FY21 and it raised guidance for FY22 but more recently, its closest competitor in Europe, May-Melnhof Karton issued a FY23 warning. May-Melnhof Karton said weak sales volumes in EMM Board & Paper and high customer inventory levels will lead to H1 operating profit of EUR60m-EUR110m, down from EUR285m y/y. The

Risk Management



Risk Rating

- Based on internal fundamental analysis, each security is assigned a risk rating: Low/Medium/High
- Maximum position weight is assigned based on risk rating with the following limitations:

Low risk

8%
maximum
exposure/issuer

Medium risk

4%
maximum
exposure/issuer

High risk

2%
maximum
exposure/issuer,
15% in aggregate
all High-Risk issuers



Risk Management

- Investment restrictions (credit risk limits, etc.) are incorporated into day-to-day management of portfolios
- Each portfolio has a dedicated excel spreadsheet, an overlay of risk criteria, and any inconsistencies are automatically flagged
- Sell decision is triggered by deteriorating credit fundamentals or profit taking
- ESG investment restrictions are also incorporated into day-to-day management of portfolios. ESG factors are imbedded at every step of investment screening, assessment, and monitoring of holdings



Risk Monitoring

- Market risks are monitored daily by the investment team ensuring instant reaction to market-moving events
- Inhouse dedicated risk management / compliance person
- ManCo automated investment guidelines monitoring



Embracing AI Integration since 2017



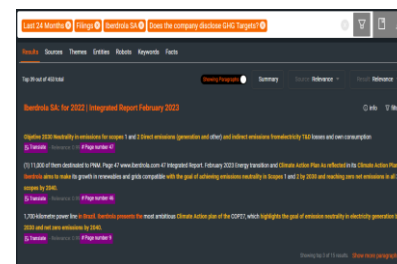
Inform Investment Decisions

AlphaSense

- Precise answers to fundamental questions through searching millions of research documents
- 30,000+ expert transcripts



- Instant document understanding
- Used to collect, verify and summarize information
- Save 70% research time



Integrate ESG factors into Investment Processes

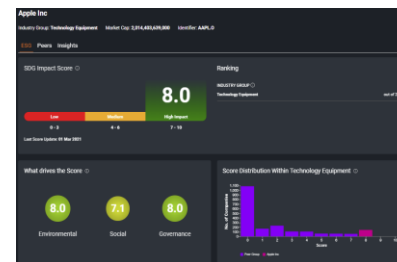
Bloomberg

- Reliable ESG data from companies
- Track company's carbon footprint and progress
- Timely environmental news and controversies

Category	Score	Trend	Vs Peers	Rating
ESG Score	6.15	↑	Leading	BBB
Environmental	3.72	↑	Leading	BBB
Social	3.83	↑	Leading	BBB
Governance	7.67	↑	Leading	BBB



- ESG scoring and insights for widest universe of companies
- Includes all 17 SDGs
- Highlights risks and opportunities



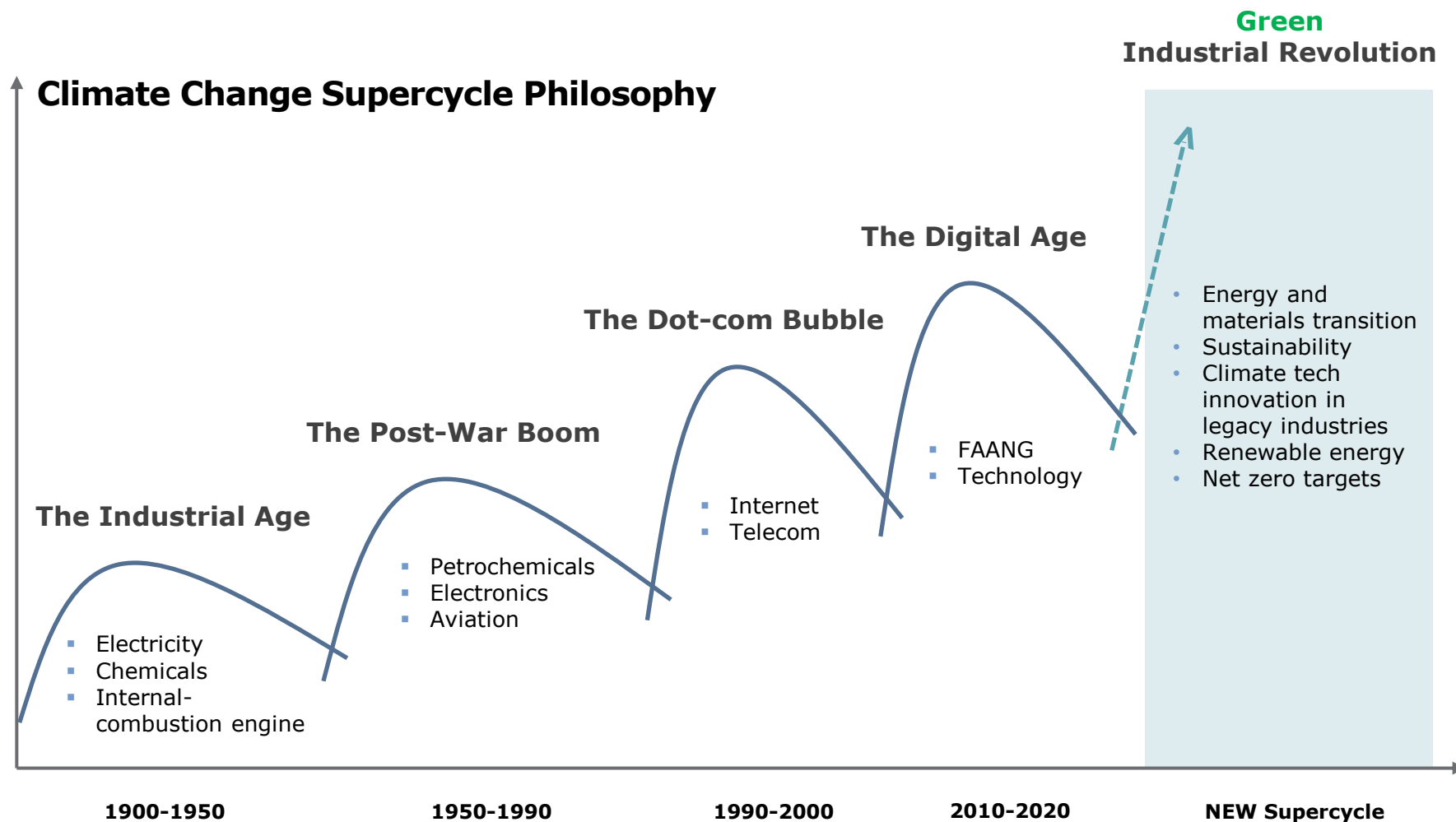
By leveraging AI, we reduce the time required to perform investment analysis, unlocking strategic thinking

Source: AlphaSense, <https://www.alpha-sense.com/>; Sevva AI, <http://sevva.ai>; Bloomberg, <https://www.bloomberg.com/professional/product/esg-data>

Transitional Issuers

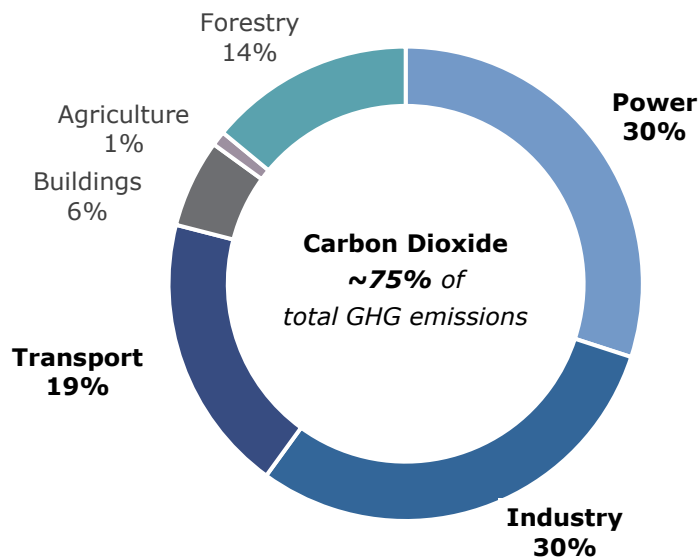


Investing in Transitional Issuers



What are Transitional Issuers

- We see climate change as an underlying force behind a new economic megacycle where companies will succeed by fundamentally changing how they operate in response to environmental challenges
 - **Transitional Issuers** are companies with a clear, consistent and executable strategy towards sustainability transition;
 - Forward looking companies that are often not yet recognised as ESG leaders today but have the ambition and a path for the sustainability transition in the future, positioning them as champions of tomorrow;
 - These companies are usually in the sectors that are currently the biggest polluters, but their **decarbonisation journey has most benefit to climate change**



Some of the most polluting industries are **Transport, Power and Industry** – in aggregate they contribute **over 70% of global emissions** – introducing efficiencies in these industries will make most impact

Global Scale of the Opportunity - \$200T



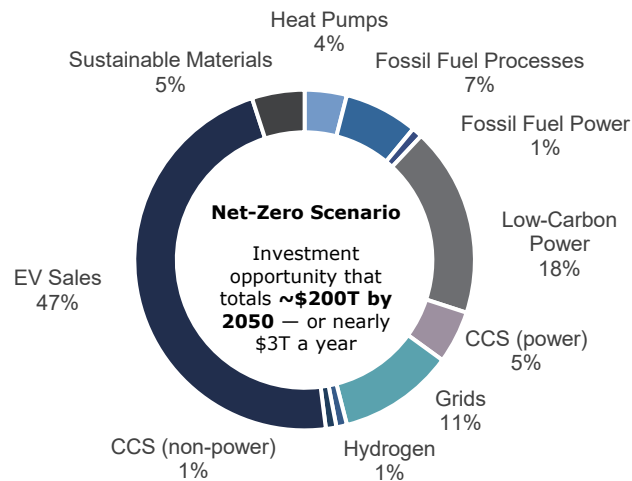
- The Inflation Reduction Act of 2022 ~\$437bn over the next 10 years from 2022 to 2031
- Aims to cut energy and healthcare costs, aiding U.S. net-zero goals
- Encourages renewable energy use and emissions reduction



- European Climate Law: reduce greenhouse gases 55% by 2030; net zero by 2050 is legally binding
- Post-Ukraine invasion: RePowerEU Plan
- Recent developments: Green Industrial Plan & Net Zero Industry act (NZIA), expansion of EU ETS
- Align with US Inflation Reduction Act



- Set to attract ~£100bn private investment for new industries and low-carbon tech



Investment Opportunities

Recyclable products

New materials

Circularity – reuse of materials and waste management

Biotech

Low carbon power sources and infrastructure upgrades

E-mobility

Precision agriculture

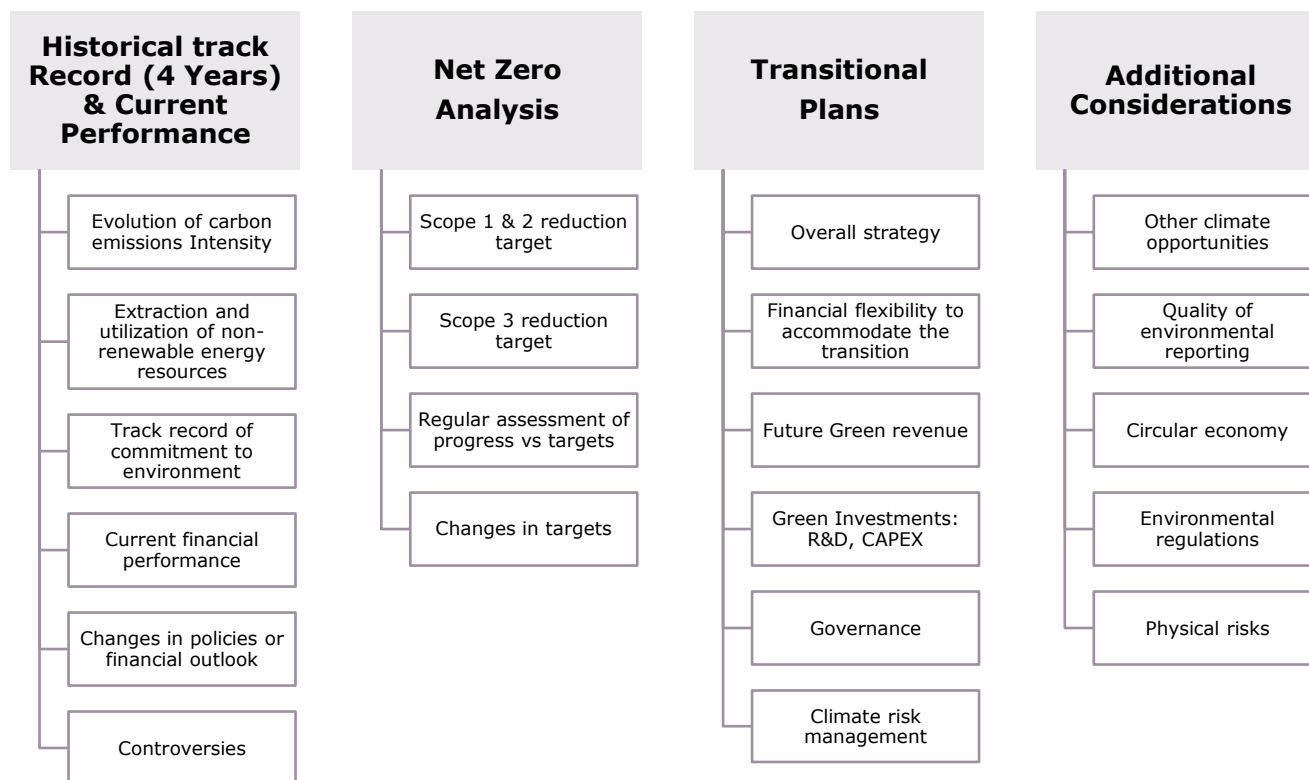
Smart buildings

How We Identify Transitional Issuers

Marsham has developed an in-house tool to rate Transitional Issuers – the Score Card. The scoring relies on binary responses to 43 questions, with answers determined by data rather than subjective analyst judgment

The resulting score shows:

- 1) Potential **impact** the company can achieve, i.e. how polluting the industry is currently
- 2) How well the **company executes** on reducing emissions



Trump Policies - Transitional Theme Intact

Our investment philosophy remains unchanged despite political changes. We view market volatility as an opportunity to increase exposure to high-conviction positions during dislocations.

RISKS

IRA Repeal

Trump's Big Beautiful Bill (BBB) repealed many of IRA's core provisions

Tariffs

A minimum global tariff and additional levies will raise US effective tariff rate

LONG-TERM OPPORTUNITY INTACT

U.S. Energy: Battery Storage, Integrated Utilities, Nuclear & Renewables

- Electrification will remain central amid rising AI and onshoring.
- Battery storage remains critical to grid stability

U.S. Packaging

- Metal and paperboard packaging remain the substrates of the future, replacing plastic and carbon-intensive glass

US Communications

- 5G and fiber are future-proof technologies due to their speed and energy efficiency

Utility-scale and grid projects stay strong on structural demand and investor interest.

- 1) Wind/solar credit window compressed, but utilities likely to continue IRA benefit through 2030.
- 2) Nuclear IRA incentives unchanged.
- 3) Integrated utilities are resilient to tariff-driven slowdowns.

Domestic Focus: U.S.-based production limits trade risk; tariffs may curb foreign competition.

Eco-Friendly Advantage: Continue outperforming due to recyclability

The bill's pro-growth tax measures drive investment in communications

Sector largely insulated from tariff risk due to their domestic focus and low cyclicity.